

**Real Person/Legal Entity Based ⁽¹⁾ Cash Loans & Non-Performing Loans Notified
by Factoring Companies as Grouped by Area of Finance (Thousand TL)
(September 2017)**

| I n d u s t r i e s | Gross Loans ⁽²⁾ | Share in All Industries (%) | Cash Loans ⁽³⁾ | Share in All Industries (%) | Non-Performing Loans ⁽³⁾ | Share in All Industries (%) |
|---|-----------------------------------|------------------------------------|----------------------------------|------------------------------------|--|------------------------------------|
| 1 Construction | 5.645.269,4 | 18,9 | 5.342.838,2 | 18,8 | 302.431,2 | 20,3 |
| 2 Textile And Textile Products Industry | 2.700.010,5 | 9,0 | 2.536.036,4 | 8,9 | 163.974,1 | 11,0 |
| <i>Textile Industry</i> | 2.430.226,3 | 8,1 | 2.277.965,2 | 8,0 | 152.261,1 | 10,2 |
| <i>Garment Industry</i> | 225.324,8 | 0,8 | 215.407,1 | 0,8 | 9.917,7 | 0,7 |
| <i>Leather And Fur Processing Industry</i> | 44.459,4 | 0,1 | 42.664,2 | 0,2 | 1.795,2 | 0,1 |
| 3 Wholesale And Retail Commerce, Commission Merchant And Motor Vehicle Services | 2.336.342,2 | 7,8 | 2.077.845,3 | 7,3 | 258.497,0 | 17,4 |
| <i>Wholesale And Commission Merchant</i> | 1.732.088,6 | 5,8 | 1.532.917,3 | 5,4 | 199.171,3 | 13,4 |
| <i>Retail Trade And Effects And Repair Of Hand Tools</i> | 391.474,7 | 1,3 | 369.352,8 | 1,3 | 22.121,9 | 1,5 |
| <i>Sale, Maintenance And Repair Of Motor Vehicles, Replacement Parts And Accessories</i> | 212.778,9 | 0,7 | 175.575,2 | 0,6 | 37.203,7 | 2,5 |
| 4 Finance Commissioning | 2.275.516,5 | 7,6 | 2.254.765,8 | 7,9 | 20.750,7 | 1,4 |
| <i>Leasing, Factoring, Finance Companies & Others</i> | 2.118.442,7 | 7,1 | 2.100.931,4 | 7,4 | 17.511,3 | 1,2 |
| <i>Brokers, Real Estate Investment Trusts, Insurance And Retirement Funds & Others</i> | 157.073,8 | 0,5 | 153.834,4 | 0,5 | 3.239,4 | 0,2 |
| 5 Other Public, Social And Personal Services | 1.913.747,8 | 6,4 | 1.838.318,8 | 6,5 | 75.429,0 | 5,1 |
| <i>Culture Services</i> | 1.190.918,0 | 4,0 | 1.150.000,7 | 4,0 | 40.917,3 | 2,7 |
| <i>Other Public Services</i> | 722.829,8 | 2,4 | 688.318,1 | 2,4 | 34.511,7 | 2,3 |
| 6 Transportation, Storage And Communication | 1.670.601,9 | 5,6 | 1.592.798,2 | 5,6 | 77.803,7 | 5,2 |
| <i>Communication</i> | 255.737,5 | 0,9 | 237.801,4 | 0,8 | 17.936,1 | 1,2 |
| <i>Transportation</i> | 1.112.821,0 | 3,7 | 1.066.280,1 | 3,8 | 46.541,0 | 3,1 |
| <i>Other Transportation Services And Storage</i> | 302.043,4 | 1,0 | 288.716,8 | 1,0 | 13.326,6 | 0,9 |
| 7 Mines Excluding Metal Industry | 1.261.488,6 | 4,2 | 1.217.565,5 | 4,3 | 43.923,2 | 3,0 |
| 8 Metal Industry & Manufacture Of Processed Materials | 1.229.385,7 | 4,1 | 1.184.509,3 | 4,2 | 44.876,4 | 3,0 |
| <i>Metal Industry</i> | 634.347,8 | 2,1 | 605.218,8 | 2,1 | 29.129,0 | 2,0 |
| <i>Processed Metal Products Industry (Excluding Machinery & Equipment)</i> | 595.037,9 | 2,0 | 579.290,5 | 2,0 | 15.747,4 | 1,1 |
| 9 Rubber And Plastic Products Industry | 1.035.252,6 | 3,5 | 1.013.250,5 | 3,6 | 22.002,1 | 1,5 |
| 10 Food, Beverage & Tobacco Industry | 954.228,7 | 3,2 | 859.284,8 | 3,0 | 94.943,9 | 6,4 |
| 11 Real Estate Commissioning, Leasing And Operating | 932.616,7 | 3,1 | 887.244,7 | 3,1 | 45.372,1 | 3,0 |
| <i>Machinery & Equipment Industry</i> | 890.932,4 | 3,0 | 836.958,2 | 2,9 | 53.974,2 | 3,6 |
| <i>Machinery & Equipment</i> | 584.956,0 | 2,0 | 557.028,4 | 2,0 | 27.927,6 | 1,9 |
| 12 Household Electrical & Non Electrical Appliances Industry | 305.976,4 | 1,0 | 279.929,8 | 1,0 | 26.046,7 | 1,7 |
| 13 Chemicals, Chemical Products & Synthetic Fiber Industry | 853.373,9 | 2,9 | 810.136,9 | 2,9 | 43.237,0 | 2,9 |
| 14 Manufacturing Industry Not Classified Elsewhere | 843.312,2 | 2,8 | 804.965,6 | 2,8 | 38.346,6 | 2,6 |
| 15 Transportation Vehicles Industry | 815.042,6 | 2,7 | 798.428,9 | 2,8 | 16.613,6 | 1,1 |
| <i>Motor Vehicles And Parts & Accessories</i> | 748.953,3 | 2,5 | 739.909,1 | 2,6 | 9.044,2 | 0,6 |
| <i>Manufacture And Repair Of Ships And Boats And Other Transportation Vehicles Industry</i> | 66.089,3 | 0,2 | 58.519,9 | 0,2 | 7.569,4 | 0,5 |
| 16 Electric, Gas And Water Resources | 760.786,8 | 2,5 | 755.723,7 | 2,7 | 5.063,0 | 0,3 |
| 17 Paper Raw Materials And Paper Products Printing Industry | 619.290,3 | 2,1 | 594.437,8 | 2,1 | 24.852,5 | 1,7 |
| <i>Paper Raw Materials & Manufacture Of Paper Products</i> | 353.125,6 | 1,2 | 337.671,9 | 1,2 | 15.453,7 | 1,0 |
| <i>Printing Industry</i> | 266.164,6 | 0,9 | 256.765,9 | 0,9 | 9.398,8 | 0,6 |
| 18 Electrical & Optical Appliances Industry | 599.317,7 | 2,0 | 577.653,8 | 2,0 | 21.663,9 | 1,5 |
| 19 Agriculture, Hunting, Forestry | 527.343,7 | 1,8 | 486.556,3 | 1,7 | 40.787,4 | 2,7 |
| 20 Nuclear Fuel, Refinery, Oil Products And Coal Products | 392.133,5 | 1,3 | 360.260,8 | 1,3 | 31.872,7 | 2,1 |
| 21 Mining Of Power Generating Minerals | 322.128,5 | 1,1 | 306.412,7 | 1,1 | 15.715,8 | 1,1 |
| 22 Hotels & Restaurants (Tourism) | 275.775,2 | 0,9 | 262.271,0 | 0,9 | 13.504,3 | 0,9 |
| 23 Health & Social Services | 233.403,0 | 0,8 | 227.524,3 | 0,8 | 5.878,7 | 0,4 |
| 24 Leather & Leather Products Industry | 229.951,2 | 0,8 | 225.882,6 | 0,8 | 4.068,6 | 0,3 |
| 25 Wood & Wood Products Industry | 224.620,7 | 0,8 | 213.008,2 | 0,7 | 11.612,5 | 0,8 |
| 26 Mining Of Non Power Generating Minerals | 223.812,8 | 0,7 | 218.991,1 | 0,8 | 4.821,7 | 0,3 |
| 27 Fishery | 70.409,7 | 0,2 | 68.350,1 | 0,2 | 2.059,6 | 0,1 |
| 28 Education | 35.343,9 | 0,1 | 34.200,3 | 0,1 | 1.143,7 | 0,1 |
| 29 Real Persons Employing Staff | 32.830,5 | 0,1 | 30.166,4 | 0,1 | 2.664,1 | 0,2 |
| 30 Defense And Public Management, Social Security Institutions | 9.663,1 | 0,0 | 9.142,5 | 0,0 | 520,7 | 0,0 |
| Total | 29.913.932,3 | 100,0 | 28.425.528,7 | 100,0 | 1.488.403,7 | 100,0 |

The Banks Association of Turkey Risk Center

(1) Total includes loans and non-performing loans (20 TL and above) used by real person / legal entity who has T.C. identification number/tax identification number . It does not include notifications to real persons / legal entities that are not reported on real person / legal entity basis and that are less than 20 TL in loans to be liquidated.

(2) Gross Loans are the sum of cash loans and non-performing loans.

(3) Cash Loans and Non-Performing Loans are temporary figures compiled from factoring companies as per the 1st Article of the Law Number 5411. Cash Loans are inclusive of Interest Rediscount and Interest Accrual.